COG 05/2018, Agenda item 9

# Report to Council of Governors

**Financial Position – March 2018**

**Month 10, 2017-18**

**For Information**

**Introduction**

This report summarises the financial performance of the Trust for the year to January 2018.

**Performance to Date**

The Income Statement at month 10 is included at Appendix A.

The key financial results for January 2018 are:

* EBITDA (Earnings before interest, taxation, depreciation and amortisation) of **£9.7m**, **£3.3m** adverse to plan(**£10.1m**, **£1.2m** adverse to plan at month 9).
* An Income and Expenditure surplus of **£2.8m**, **£0.1m** favourable to plan (**£2.2m, £0.1m** favourable to plan at month 9).
* The surplus position includes a **£3.7m** gain on asset transfer as a result of the Slade site transferring from Southern Health NHS FT and **£0.4m** of Sustainability & Transformation funding that relates to FY17. These items, as well as depreciation on donated assets, are excluded when measuring performance against delivery of the Trust’s control total. The position excluding these items is a deficit of **£1.3m**, **£4.0m** adverse to plan.
* The adverse EBITDA variance of **£3.3m** is mainly driven by:
  + under-delivery of the Cost Improvement Programme by **£3.1m**
  + provision for risk on delivery of CQUINs **£0.3m**
  + provision for pension/personal injury **£0.3m**
  + the net operational position in services of **£0.9m**

Partly offset by:

* + a one-off National Insurance rebate of **£0.7m**
  + a one-off benefit in relation to vacating surplus estate of **£0.2m**
  + Sustainability & Transformation relating to FY17 of **£0.4m**
* The position for the month of January is break-even, however, this includes a £2.0m gain on assets transferred from Southern Health NHSFT and excluding this the in-month EBITDA position was £2.0m adverse to plan.

This was worse than expected due to the following issues:



* A period-end cash balance of **£23.4m** which is **£11.8m** higher than the plan (**£22.6m**, **£13.3m** higher than plan at month 9) due to lower trade and other receivables, higher deferred income, higher trade and other payables, lower inventories and lower than planned purchase of non-current assets.
* At month 10 the Trust has achieved a Use of Resources rating of ‘3’ (‘1’ is the best rating/low risk and ‘4’ is the worst rating/high risk).

**Cost Improvement Programme**

* The Trust has a cost improvement target of **£7.4m** for 2017/18 and the current plans are projected to deliver **£2.8m**.
* Cost improvements of **£2.4m** have been delivered at month 10 (**£2.2m** at month 9), **£0.3m** behind the plan and **£3.1m** below the target.

**Capital Programme**

Capital expenditure of **£4.1m** has been incurred at month 10 which is **£2.4m** behind the plan.

**2017-18 Plan and Forecast:**

The full year plan submitted to NHS Improvement is for:

* + - An Income & Expenditure surplus of £1.8m (which is a deficit of £0.1m excluding £1.9m STF income)
    - EBITDA of £14.3m
    - CIP delivery of £7.4m
    - A Use of Resources Rating of ‘2’
    - A year-end cash balance of £14.2m
    - Capital investment of £7.1m

The Year-to-Date position includes £0.4m of additional Sustainability & Transformation income relating to FY17. The Trust was notified of this after the last year’s accounts had been finalised so this income will be accounted for in this financial year. The Year-to-Date position also includes a £3.7m gain on asset transfer. However, these items will be excluded from the Trust’s performance against its control total.

A detailed mid-year review was undertaken which showed that there are significant risks to meeting the plan.The main risks to meeting the full year plan are:

* + Delivery of the £7.4m CIP target
  + Pressures in services

Actions are being taken to address the risks, however, considering the overall balance of risks and opportunities the most appropriate forecast is for a full year shortfall against the plan (excluding STF) of £1.8m.

Although, internally OHFT continues working towards achieving the original plan, the Board has decided that the most likely outcome is a shortfall of £1.8m and the forecast full year outturn has been downgraded accordingly. NHS Improvement have been formally notified of the revised forecast as part of the Q3 submission in January.

**Recommendation**

The Council of Governors is asked to note the financial position of the Trust.

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Appendix A

Income Statement 2017-18 – month 10

