BOD 37/2017, Agenda item 10

# Report to Council of Governors

# 15th November 2017

**Financial Position: September 2017 (Month 6) 2017-18**

**For Information**

**Introduction**

This report summarises the financial performance of the Trust for the year to September 2017.

**Performance to Date**

The key financial results for September 2017 are:

* EBITDA (Earnings before interest, taxation, depreciation and amortisation) of **£6.3m**, **£0.7m** adverse to plan(**£5.5m**, **£0.2m** adverse to plan at month 5).
* An Income and Expenditure surplus of **£0.1m**, **£0.7m** adverse to plan (**£0.5m, £0.2m** adverse to plan at month 5).
* The adverse variance of **£0.7m** is driven by:
  + under-delivery of the Cost Improvement Programme by **£1.0m**
  + **£0.5m** CQUIN provision of the CQUIN risk reserve the Trust is required to set aside
  + the net effect of cost pressures in services of **£0.5m**

Partially offset by:

* + a one-off National Insurance rebate of **£0.7m**
  + a one-off benefit in relation to vacating surplus estate of **£0.2m**
  + additional Sustainability & Transformation funding relating to FY17 of **£0.4m**
* A period-end cash balance of **£17.4m** which is **£9.9m** higher than the plan (**£19.4m**, **8.8m** higher than plan at month 5) due to lower trade and other receivables, higher deferred income, lower trade and other payables, lower purchase of non-current assets and a higher operating surplus.
* At month 6 Trust has achieved a Use of Resources rating of ‘3’ (‘1’ is the best rating/low risk and ‘4’ is the worst rating/high risk). The Trust’s rating is capped at ‘3’ due to much higher agency spend than the agency cap set by NHSI.

**Cost Improvement Programme**

* The Trust has a cost improvement target of **£7.4m** for 2017/18 and the current plans are projected to deliver **£3.1m**. The forecast delivery with anticipated new schemes is **£5.0m**.
* Cost improvements of **£1.5m** have been delivered at month 6 (**£1.0m** at month 5), **£0.2m** behind the plan and **£1.0m** below the target.

**Capital Programme**

Capital expenditure of **£1.9m** has been incurred at month 6 which is **£1.9m** behind the plan.

**2017-18 Plan:**

The full year plan submitted to NHS Improvement is for:

* + - An Income & Expenditure surplus of £1.8m
    - EBITDA of £14.3m
    - CIP delivery of £7.4m
    - A Use of Resources Rating of ‘2’
    - A year-end cash balance of £14.2m
    - Capital investment of £7.1m

The Year-to-Date position includes £0.4m of additional Sustainability & Transformation income relating to FY17. The Trust was notified of this after the last year’s accounts had been finalised so this income will be accounted for in this financial year. However, it will be excluded from the Trust’s performance against its control total and as such the Trust needs to make a full-year surplus of £2.2m including this income to meet its control total.

The main risks to meeting the full year plan are:

* + Delivery of the £7.4m CIP target
  + Operational pressures
  + The £3.6m risk associated with the Oxfordshire risk share agreement

The current forecast is to deliver the plan and to achieve the control total but this will be a challenge due to the significant risks outlined above. The forecast position was discussed by the Board of Directors in October and the Trust’s commitment to delivering the plan was confirmed.

**Recommendation**

The Council of Governors is asked to note the financial position of the Trust.

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